



Bottom Line



Impacting Lives. Transforming Communities.

Bottom Line 2015 Annual Report

Mission and Vision

Bottom Line's vision is to dramatically transform urban communities by producing thousands of new career-ready college graduates. It will be achieved through our mission to help low income, first generation students get into college, graduate from college and go far in life.

Bottom Line Welcomes new CEO, Virgil J. Jones, Jr.

Virgil Jones becomes Bottom Line's third CEO, following Greg Johnson and Dave Borgal. Prior to joining Bottom Line, Virgil served as President of LINK Unlimited, a Chicago-based non-profit, for fourteen years. Under his leadership, the organization graduated over 1,000 students, tripled its revenue and completed a \$6 million capital campaign to fund new headquarters and established an endowment. Virgil earned an M.B.A. from Northwestern University, Kellogg School of Management, an M.A. in Pastoral Studies from Catholic Theological Union, and a B.S. in Psychology from Loyola University.





A message from the Chair of the National Board, Marc Smith

Dear Friends,

Bottom Line has had an amazing eighteenth year. We're grateful for all of you who have supported us along the way, and above all, proud of our students; their successes are our fuel. They motivate every member on our team to give their best every day – because these students give their best despite many challenges. On behalf of Bottom Line, I'd like to thank all of our students for their hard work, commitment and determination as they strive for a better future!

Throughout this report we will share more about our accomplishments, but here are a few that I think best demonstrate the difference Bottom Line is making in the communities we serve.

- We launched our Chicago office and successfully worked with over 150 students in our first year.
- Since opening in 2010, our New York office celebrated their first group of college graduates and served over 1,100 students last year.
- Game changing investments were secured in Boston from State Street Foundation's "Boston WINS" initiative and The Boston Foundation's "Coaching for Completion" Social Innovation Fund grant.
- This current year we're working with over 5,000 students.
- And... despite our continued growth, once again, 83% of our students graduated from college – a rate more than double the national average for the students whom we serve.

Yet, we continue to focus on organizational improvement. With this goal in mind, after an analysis of our team's strengths and in an effort to sustain our growth plans and simultaneously build our leadership team Greg Johnson has chosen to transition to a new role and will serve as our Chief Operating Officer. Over the last 12 years under his leadership, the organization has grown from serving hundreds of students annually to thousands. With this change we are thrilled to welcome Virgil Jones, Jr. as our new CEO, to work along with Greg, our Founder Dave Borgal, and the rest of the talented team. I am sure you will enjoy getting to know Virgil over the next year!

None of this would be possible without contributions from our key partners: the high schools and colleges our students attend; our corporate partners, who continue to pave the path for these young men and women as they graduate college and prepare to enter the workforce; our Board of Directors who are tireless advocates; and our supporters who enable us to strive toward realizing our vision. We thank you for your passion and your support.

Marc Smith
Chair

The Problem

It's projected that within the current decade, between **1.4 million and 2.4 million** college-qualified high school graduates would be unable to earn a bachelor's degree.

By age 24, **77%** of students from the top income quartile earn a college degree. **Less than nine percent** of students from low-income families reach the same.

While college graduation rates remain stagnant, by 2020 **65%** of US jobs will require postsecondary education, leaving a projected workforce gap of **23 million** workers.

29% of Chicago Public Schools freshmen will enroll in a four-year college and only **14%** will graduate.

Only **20%** of New York City high school graduates are earning college degrees, and under-represented students at public colleges are graduating from bachelor's programs at rates as low as **25%** over six years.

The Commonwealth of Massachusetts is projecting a shortfall of up to **65,000** college degrees from public universities, compared with a workforce need predicted from 2015-2016.



College Access Program

Bottom Line provides personalized one-on-one guidance through the entire application and decision process utilizing a six-step system to help high school students GET IN to a college that fits academic, social and financial needs.

- Last year, 97% of Bottom Line students were accepted into college.
- Bottom Line worked with 1,040 high school students during the past year.

Bottom Line counselors work with high school seniors after school and on weekends in local counseling centers to help them get into college by providing one-on-one, expert guidance through every step of the college application process. Counselors work with students to create a college list, brainstorm and write essays, submit applications, secure financial aid and choose a college which they can afford and where they can succeed.



Meet Sarah

Sarah Sanchez grew up on the south side of Chicago. She excelled in school where many of her peers did not. Sarah joined the Bottom Line Access Program her senior year to learn about the college application and financial aid process, and to gain the confidence to be the first in her family to attend a four-year university.

Throughout, she remained an engaged, self-sufficient student and was nominated by Bottom Line to participate in the First Lady's Reach Higher initiative for college-bound, low-income students. For the Reach Higher "Beating the Odds Summit," Sarah traveled to the White House, participated in workshops with 140 other students and met the First Lady and President Obama. She has continued as an active participant in Bottom Line through the Success program and currently attends the University of Illinois at Chicago as a recipient of a CPS scholarship.

“I need Bottom Line because I don't really have anyone to guide me through the college and scholarship process. By having access to this program I know I would be able to attend a great college and later on be able to help my younger brother and other family members do the same.”

Sarah Sanchez, Chicago
University of Illinois at Chicago '19



College Success Program

The College Success program features one-on-one, on-campus support for each student for up to six years using a 4- tiered support model (DEAL) to give students the tools and support they need to succeed.

In college, students meet with their counselor regularly, and are assessed every semester according to DEAL program benchmarks (Degree, Employability, Financial Aid and Life). Based on these assessments, counselors create an individualized learning plan to ensure that each student stays on track to graduate. This is completed each semester for up to six years for each student.

Impact:

- 83% of the most recent class of Bottom Line students graduated from college within six years.
- 2,854 college students received on-campus support during the last school year.
- 74% of students who graduated during the 2014-2015 academic year had a career-relevant opportunity or were enrolled in graduate school within three months of receiving their diploma.



Meet Orlando

Orlando Geigel is among the first class of Bottom Line's New York program to graduate from college, but his path to success was not always so promising. After attending high school in the Bronx, Orlando started college at a two-year program where he struggled academically. A friend told him about Bottom Line and he recognized that he needed help if he were to make it to graduation.

Bottom Line helped him to transfer to Lehman College and later to SUNY Potsdam for a full-college experience. Orlando graduated with a degree in Psychology and currently works for City Year as a fifth grade teacher back in the Bronx at P.S. 75.

“I still remember my first semester of college. I ended up with a 1.6 GPA. I thought I was going to drop out and work at Starbucks. But I didn't. During that spring semester, I was at Bottom Line almost every single day getting back on track. They became like a family to me. And this past spring, I walked across the stage with a degree in my hand and a smile on my face.”

Orlando Geigel, NYC
SUNY Potsdam '15



Meet Alana

Alana learned the value of hard work from her mother, who provided for her family and raised three kids on her own despite suffering from domestic violence. Alana sought to follow in her mother's academic footsteps, and attended Bridgewater State University, only to learn that her mother had been diagnosed with cancer soon after she enrolled.

Alana moved back home and began commuting to her classes while taking care of her younger sister. When her mother lost her struggle with the illness, Alana continued pushing herself to earn her degree. She turned to Bottom Line to help her through those difficult years and graduated with a degree in Accounting. This past summer, Alana accepted an internship in State Street's L.E.A.D. program through a Bottom Line partnership.

"While I was dealing with funeral plans, preparing to move, caring for my sister, and catching up with all of my classes, Bottom Line stepped in to help. My Bottom Line counselor secured my financial aid and helped me submit paperwork to switch my major. All of the things I wanted to do on campus I couldn't do because I had other responsibilities at home. My Bottom Line counselor was there to help fill in the gaps."



Alana Hans-Bodden, Boston
Bridgewater State University '15

Corporate Partnerships

Helping low-income and first-generation students to earn a college degree fosters economic equality and enables them to compete in a difficult job market. By closing the achievement gap, Bottom Line transports low-income and first-generation students from places of limitation to places of possibility. Our corporate partnerships are instrumental to achieve this mission and we're proud to be supported by many national and local organizations.

“State Street’s relationship with Bottom Line is helping us to achieve our goal of attracting the best talent, while nurturing a diverse and inclusive work force.”

Alison A. Quirk

**Executive Vice President and Chief Human Resources Officer and Citizenship Officer
State Street**

Partnership Highlights

- Chicago hosted its first Career Impact Day with Deloitte last June with 50 students and Deloitte staff participating in a day-long professional development workshop.
- As part of the Boston WINs Initiative, the State Street Foundation is providing an investment of \$4 million over four years to Bottom Line along with four other community-based organizations. This financial support is enabling Bottom Line to significantly scale their respective programs and together create better outcomes for Boston’s youth. State Street is committed to hiring 1,000 Boston students that will have been served by one or more of the WINs organizations over the next four years.
- Sapient GM hosted a career event for New York students in November 2014 and hired 2 rising seniors as summer interns. Both students were offered full-time roles beginning June 2016.



“My internship at National Grid showed me the lifestyle I could potentially have after I graduate from college. At Worcester Polytechnic Institute, I learned theory and engineering skills. My internship provided me with the opportunity to apply these skills and make connections with leaders in the field.”

Hector

Bottom Line Student, Class of 2015 (MA)



“Our longstanding partnership with Bottom Line supports one of the most important goals we have at Viacom: to inspire future generations of leaders. We’re continually impressed by the caliber of Bottom Line interns that come to Viacom and the depth of their selection process to find the right fit for our company.”

Essence Dashtaray

Campus Recruiter, Human Resources, Viacom



Top Corporate Partners 2014-2015

Massachusetts

State Street
Vertex
National Grid
Liberty Mutual
Walmart
John Hancock
Stop & Shop
Sun Life Financial
UMass Memorial
Royal Bank of Canada
Boston Red Sox
Bowditch & Dewey

New York

Viacom
Sapient
Legg Mason
Alcoa
Barclays
Forest City Ratner Companies
Double S Management
BlackRock
Sudler & Hennessey
Greenhill & Co.
McKinsey & Company
Morgan Stanley

Chicago

Deloitte
270 Strategies
CFI Partners



Massachusetts Year in Review

Bottom Line Massachusetts had an extremely successful year. In addition to serving more than 2,600 students through our Access and Success programs, Bottom Line engaged the community and received increased media attention. Governor Charlie Baker and Lieutenant Governor Karyn Polito held focus groups with Bottom Line students and Board Members at our Jamaica Plain office. We received significant profiles in the Wall Street Journal and the Boston Globe; and we held 74 outreach events along with a series of community discussions.

99.5% or 622 of Bottom Line's high school Access students were accepted to at least one college; and averaged **five** acceptances per student.

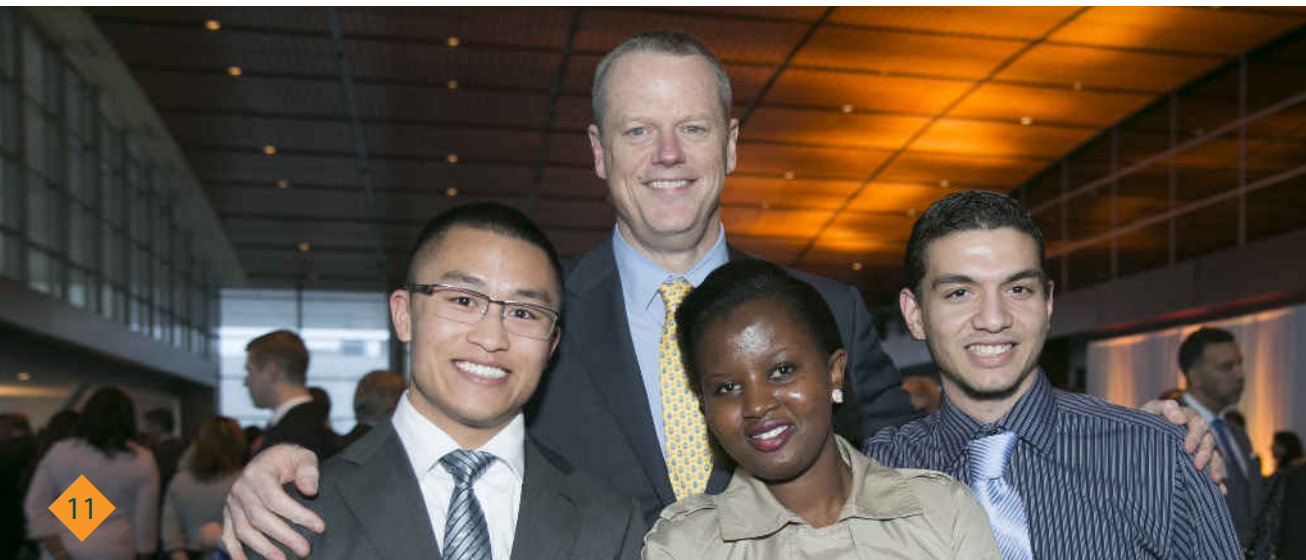
12 Boston Marathon runners raised **\$180,000** to support Bottom Line, our most successful athletic fundraiser to date.

Our Ambassadors program launched for high school and college students across all three MA sites.

A Bottom Line alumna from our first graduating class, Christal Fenton-Fortes, joined the Bottom Line MA Board.

Partnership Highlights

State Street continues to be one of Bottom Line's largest corporate partners. In addition to supporting Bottom Line through the WINs initiative, State Street served as the presenting sponsor of Bottom Line's 2015 Get in, Graduate, Go Far dinner and Alison A. Quirk, Executive Vice President and Chief HR Officer served as the event chair. Multiple executives have served on Bottom Line's Massachusetts Board of Directors or committees and more than 100 State Street employees served as career volunteers at our Annual Go Far Forum event. During the 2014-2015 academic year, 25 Bottom Line students served as interns or became full-time employees at State Street.



Looking ahead...

We will continue to participate in local civic and private initiatives focused on improving education and workforce outcomes.

We plan to grow the number of students we support, serving about 3,000 students during the 2015-2016 academic year, including a pilot cohort of students beginning at community colleges.

We will continue to work with local employers as part of our College to Career Pipeline initiative to support our students and meet the hiring needs of employers and the current workforce.

We will focus on ensuring that Bottom Line's growth is sustainable for the long term.

74.3% of students who graduated during the 2014-2015 academic year had a career-relevant job opportunity or were enrolled in graduate school within **3** months of receiving their degree.

In the fall, Board Member, Michele Scavongelli, was honored as a Patriots "Difference Maker."

2,001 college students were served through Bottom Line's Success Program. Of these students, **244** entered our program through the Success Direct pipeline.

July 2014

19 new counselors were hired and began working with students!

August 2014

More than 200 students attended "Send Off" events in Boston and Worcester to celebrate the start of their college career.

September 2014

Success counselors began meeting in-person with more than 2,000 students on 20 colleges across Massachusetts, while Access counselors began supporting more than 600 students through the application process.

October 2014

Bottom Line's Get In, Graduate and Go Far Reception in Worcester doubled previous revenue and honored Tim Murray.

December 2014

Bottom Line Access students submit more than 5,000 applications to more than 300 colleges across the country.

January 2015

More than 300 Success Students from Worcester and Boston attended the annual "Go Far Forum" career events where corporate partners recruited students for internships and entry-level roles.

March 2015

With special guest Governor Charlie Baker, Bottom Line launched its 3rd Annual College Expo which helped high school students make an informed decision about the college they want to attend.

April 2015

Under the leadership of Alison Quirk, Executive Vice President and Chief Human Resources and Citizenship Officer, the 10th Annual Get In, Graduate and Go Far Dinner raised more than \$1 Million, our single-largest source of unrestricted funding.

May 2015

Our Worcester, Jamaica Plain and Dorchester offices hosted "star parties" to celebrate our high school students' enrollment in college.

June 2015

Bottom Line celebrated the more than 230 college graduates at the annual Recognition Night. They joined a network of more than 1,100 Bottom Line alumni.

New York Year in Review

Since opening the Bottom Line New York office 4 years ago, we have grown our program from serving 150 students to over 1,100 this past year. Bottom Line has built strong relationships across New York City - from high schools and colleges, to foundations and corporations. We're thrilled to share with you some of our key accomplishments from the 2014-15 school year.

92% of our first-year college students re-enrolled for a third semester.

Our College Access students submitted an average of **16** applications and were accepted to **8** schools.

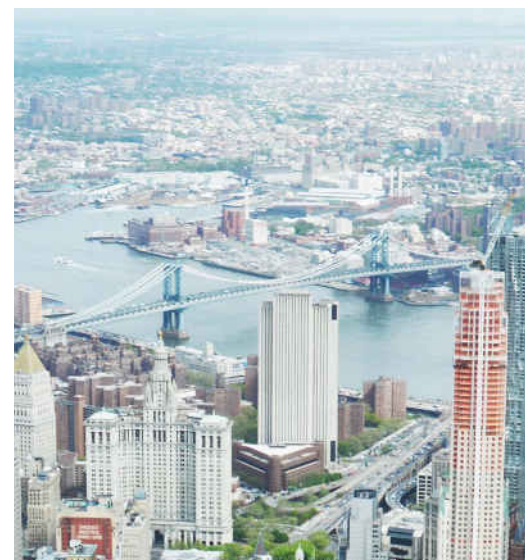
With the help of JFEW and the Aronson Family Foundation, Bottom Line provided **\$100,000** in internship stipends to support students working in non-profits and other unpaid internships.

58% of eligible students were accepted into opportunity programs which provide full funding.

Looking ahead...

We know that there are tens of thousands of New York City students who could benefit from our support. To that end, Bottom Line is looking to grow our impact through:

- Increasing the number of students we serve to over 2,500 students by 2018.
- Deepening our partnerships with the colleges we serve so that we can serve our students most effectively and efficiently.
- Continuing to build partnerships with local industry and employers to help provide career exposure and internship opportunities to hundreds of Bottom Line students over the next few years.



Powerful Partnerships

In a city where only half of high school students enroll in college, and only one in five students earns a college degree within 12 years of entering college, our work to support students all the way through college is immensely important. We know we can't do it alone, so Bottom Line partners across sectors to reach greater numbers of students with the most effective programming possible:

- Bottom Line works closely with high school guidance counselors in all five boroughs to recruit students for our Access Program and ensure that they remain on track throughout the year.
- In our College Success Program, our target college model allows us to serve students more effectively by becoming experts at the colleges we serve - but we've taken this one step further by formally partnering with CUNY City College to work with 100 first-year students in our dedicated office on campus.
- Now that our students are becoming juniors and seniors in college, we work with companies in many industries to offer career-relevant work experiences to prepare students to secure employment after graduation.
- Through our Success Direct program, we provide college persistence support to hundreds of students each year from organizations around the City that do not have the capacity or expertise to provide this type of support to their students once they enter college.

July 2014

8 new counselors were hired to serve 1,130 students and the career program in New York began with 63 juniors and seniors.

August 2014

We received a \$200,000 grant from the State of New York's Higher Education Services Corporation, which provides grants to low-income students. 400 new college first-year students were sent off to their first semester of college and continued to work with existing college students.

October 2014

The first young professionals event, Bottoms Up! for Bottom Line took place.

December 2014

Our Bottom Line Access students submit more than 4,500 college applications.

January 2015

The Go Far Forum serves almost 200 students with 100 volunteers from Viacom, Jet Blue, Google, American Express, CVS, Sapient and more.

March 2015

The first student-led College Fair took place.

April 2015

We partnered with CUNY – City College to serve 100 first-year students in 2015-2016. 41% of our high school students were accepted into Opportunity Programs, which provide full financial support to students, and we were selected as the Americas representative for the Barclays Citizenship Award and received \$65,000.

May 2015

The 4th annual Spring Reception brought together over 300 guests and raised \$460K for our programs.

June 2015

Our first Recognition Night honored our first graduating class of 7 graduates.



Chicago Year in Review

Bottom Line Joins A Better Chicago's Portfolio

A Better Chicago is a venture philanthropy fund focused on dramatically improving educational outcomes for low-income Chicagoans by finding and scaling the most effective nonprofits in the region. A Better Chicago announced a \$100,000 seed grant to help Bottom Line launch in Chicago and establish itself in the city. Moreover, A Better Chicago has offered the Chicago Executive Director customized management support through strategic planning and other special projects to help ensure the long-term success of the office.

In our first year, we served **150** high school and college students.

100% of our Access program students enrolled in college.

96% of our Success Program students persisted into the second year.

CFI Partners Fellowship

Chicago Regional Board Member, Brad Couri, helped develop and pilot a new summer fellowship program for Success Program students to support their early career development. A small group of students participated in a series of five workshops with professionals from a variety of backgrounds and a range of industries. These professionals talked to students about their career path and their day-to-day responsibilities so that students could assess their interest in different fields.

For many of our participants, this experience was their first in a corporate setting. Each student received a \$1,200 scholarship from CFI Partners to offset their college expenses, as well as one-on-one resume feedback.



White House Event

Two Bottom Line – Chicago students, Sarah Sanchez and Jacob Romero, were selected to be among 140 students invited to attend the “Beating the Odds” Summit this past summer. The Summit brought college-bound high school graduates from all over the country to the White House for a special two-day event hosted by the First Lady. The Summit celebrated the success and promise of students like Sarah and Jacob while introducing them to basic tools needed to succeed at the college level.



Expanding Our Impact

The Bottom Line – Chicago team has grown dramatically from 4 to 8 staff members in the past year. Looking forward, we plan to scale our reach by more than doubling the number of students served this year to 350 with the goal of reaching nearly 2,500 students by 2020.



July 2014

We launched Bottom Line - Chicago, opened our office to students on July 7, and held our kickoff celebration. We also received our first A Better Chicago grant.

August 2014

WGN-TV in Chicago visited the office.

September 2014

Staff and students attended a White Sox baseball game, with tickets donated by White Sox Charities.

October 2014

We held our first local care package day to prepare care packages for students. Additionally we were visited by the Dell Scholars Program.

December 2014

Greg Darnieder, Senior Advisor to U.S. Secretary of Education Arne Duncan visited Bottom Line and discussed the College Access Initiative at the U.S. Department of Education.

January 2015

Executive Director Chris Broughton was interviewed by WGN-TV Chicago. We also held the first meeting of our Regional Board of Directors.

February 2015

We held our first local off-site staff retreat.

April 2015

Success Program students at the University of Illinois at Chicago came together for a bowling social.

May 2015

We celebrated the first local college signing day where Access Program students announced their college choices. One of our Success program students was featured as part of A Better Chicago's benefit.

June 2015

Students and staff participated in Deloitte Impact Day 2015, and two Access Program students were selected to attend the “Beating the Odds” summit at the White House. Additionally, we held a fundraising breakfast hosted by the Pritzker Traubert Family Foundation.



Empower

“Education is our passport to the future, for tomorrow belongs to the people who prepare for it today.”

Malcom X

Celebrating a Decade of Support from Liberty Mutual

Liberty Mutual first supported Bottom Line in the fall of 2006 and continues to be one of our most generous and consistent partners with contributions totaling almost \$700,000. Over the past decade we have relied on their partnership, support, expertise, and employees to help us achieve our goals. We value your leadership and we appreciate your commitment to helping improve the community.

Each year Liberty Mutual has been a leading sponsor of our Go Far Forum, a signature career event designed to help students gain valuable professional skills and experience. Employees volunteer as mock interviewers and serve as round table discussion leaders helping students gain valuable insight into career possibilities. Along the way Liberty Mutual has turned into one of our strongest career partners and provided opportunities for Bottom Line alumni to begin their careers.

Bottom Line alumni like Rosyana Cardoso, a Project Leader in their Global Pricing and Analytics Center, started as a Liberty Mutual intern in 2008, and Colleen Trinh, a Senior Claims Specialist began as a Claims Case Manager in 2012. Most recently, Liberty Mutual awarded Bottom Line with a generous 2-year \$110,000 grant to support Bottom Line's Boston Growth Campaign.

Thank you, Liberty Mutual, for your longstanding support and for your vision in recognizing how together, we could help thousands of students Get In, Graduate, and Go Far!



Bottom Line Leadership

Virgil J. Jones, Jr.	Chief Executive Officer	Mike Wasserman	Executive Director – Bottom Line - Massachusetts
Greg Johnson	Chief Operating Officer	Ruth Genn	Executive Director – Bottom Line - New York
Dave Borgal	Chief Program Officer / Founder	Chris Broughton	Executive Director – Bottom Line - Chicago

National Board of Directors

Marc Smith	CEO, Stop & Shop (Retired) – Bottom Line National Chairman
Jeb Bachman	COO, PwC (Retired)
Bob Ballard	CEO, Scholarship America
Kevin Connolly	Senior Vice President, State Street
Kay Marquet	President, Kay Marquet Associates
Patti Saris	Judge, Federal District Court
Robert Shepler	Managing Director, Legg Mason (Retired) – Bottom Line New York - Chairman
Dave Terry	CEO, Archway Health Advisors
Barbara Thomas	Managing Director / Head of Student Loan Group, Morgan Stanley
Mike Volo	Senior Partner, Cammack Retirement Group – Bottom Line Massachusetts - Chairman
Harold Wilde	President Emeritus, North Central College – Bottom Line Chicago - Chairman

New York Regional Board

Robert Shepler	Managing Director, Legg Mason (Retired) Bottom Line New York - Chairman	Sarah Landy	VP of Production & Development, Nickelodeon Preschool, Viacom
Sarah Binder	President, PianoPiano LLC	John MacPhee	Executive Director, The Jed Foundation
Sheryl Colyer	HR Leader, Pfizer	Chitra Narasimhan	Managing Director, Citi Ventures
Mitch Danzig	Managing Director, Deutsche Bank	William Oplinger	Executive VP and CFO, Alcoa
Elias Farhat	Partner, Capital E Advisors, Inc.	Hope Woodhouse	
Louisa Holland	Co-CEO, The Americas, Sudler & Hennessey	John Vaske	Managing Director, Goldman, Sachs & Co.
Derrick Johnson	Director, BlackRock	Jessica Zoob	Managing Director & Deputy COO Institutional Securities, Morgan Stanley

Massachusetts Regional Board

Mike Volo	Senior Partner, Cammack Retirement Group Bottom Line Massachusetts Chairman	Viola Morse	Director, Office of Administration and Student Services, International Business School, Brandeis University
Mark Buckley	Regional Manager, Monadnock Paper Mills	Dawn Perry	VP of Business & Regulatory Law, Ahold U.S.A.
Elaine Caprio	President, Caprio Consulting	Mike Refojo	Managing Director and Head of Institutional Sales, RBC Global Asset Management
Christal Fenton- Fortes	Associate General Counsel, Ascensus College Savings	Susie Roberts	General Counsel, The Belgrade Group
Maia Germain	Senior Vice President, Corporate Citizenship, State Street Corporation	Ruthanne Russell	EVP, Chief Human Resources Officer, Hill Holliday
Tim Hunt	Senior Executive, Biotechnology & Life Sciences	Dave Sanford	EVP of Client Relations, WinterWyman
Meg Kelleher	Executive Vice President, Fidelity Investments	Michele Scavongelli	Staff Attorney, The EdLaw Project
Leslee Kiley	Executive Vice President, Managing Director, Hill Holliday	Linda St. John	Principal, LSJ Leadership Coaching
Owen Mathieu	Private Physician (Retired)	Kirk Taylor	Vice President, North America, Genzyme Corporation
Ken McCullum	Principal Financial Group		
Pat Meservey	President, Salem State University		

Chicago Regional Board

Harold Wilde	President Emeritus, North Central College Bottom Line Chicago - Chairman	Peter Bowen	Partner, Bain & Company
Jody Boutell	Program Director, The Pritzker Traubert Family Foundation	Brad Couri	Managing Principal, CFI Partners
		Timothy Hanlon	CEO, Vertere Group
		Johnathan Skinner	Managing Director, William Blair

2014-2015 Supporters

\$100,000 +

Anonymous Donor, Administered
by The Philanthropic Initiative
A Better Chicago
The Baupost Group
Charles Hayden Foundation
The Cosette Charitable Fund
The Crown Family
The Heckscher Foundation for Children
The Janey Fund
Jewish Foundation for Education of
Women
The Klarman Family Foundation
Lewis Family Foundation
The George H. and Jane A. Mifflin
Memorial Fund
The Carroll and Milton Petrie Foundation
The Poses Family Foundation
The Price Family Foundation, Inc.
Richard and Susan Smith Family
Foundation
Richard and Susan Smith
John and Amy S. Berylson and James
Berylson
Robert Katz and Elizabeth Berylson
Katz
Jonathan Block and Jennifer Berylson
Block
Robert and Dana Smith
Debra S. Knez, Jessica Knez and Andrew
Knez
Robin Hood Foundation
State of New York Higher Education
Services Corporation
State Street Corporation
State Street Foundation
TG Public Benefit Program
Tiger Foundation
USA Funds

\$50,000 - \$99,999

A.R.K. Foundation
Altman Foundation
Lloyd G. Balfour Foundation
Barclays Capital
James Benson
J.E. and Z.B. Butler Foundation
Capital One Foundation
Michael and Susan Dell Foundation
Finnegan Family Foundation
Legg Mason Charitable Foundation
Liberty Mutual Foundation
National Grid
Amelia Peabody Foundation
Stop & Shop Our Family Foundation
Stop & Shop New England
The Boston Foundation
John Vaske

\$15,000 - \$49,999

Anonymous
270 Strategies
The Alcoa Foundation
BlackRock
Peter Bowen
Sheryl Colyer
Josephine and Louise Crane Foundation
Frances L. and Edwin L. Cummings
Memorial Fund
Delaware Life
Ruth H. and Warren A. Ellsworth
Foundation
Fallon Health
FM Facility Maintenance
David Freudberg
Genzyme Corporation, A Sanofi Company
Goldman Sachs
William T. Grant Foundation
Alan K. Halfenger and Judith A. Moroz
James C. Melvin Trust
Richard Meelia
Morgan Stanley Foundation
Chitra Narasimhan and Anoop Dhakad
Nypro, a Jabil Company & The Nypro
Foundation
Osa Foundation
The Pritzker Traubert Family Foundation
Kevin and Jane Quinn
Red Sox Foundation
RGK Foundation
Albert W. Rice Charitable Foundation
Royal Bank of Canada Global Asset
Management, Capital Markets and
Wealth Management
Schrafft Charitable Trust
Shawn Carter Foundation
Robert Shepler and Elizabeth Hepper
Marc and Mary Ellen Smith
Social Venture Partners
Speh Family Foundation
Marjorie and Paul Stanzler
Sun Life Financial
Wal-Mart
Hope Woodhouse and Richard Cauty
Yawkey Foundation

\$5,000 - \$14,999

The Advocator Group
Sam Ajmera
Joshua Alper
Alpern Family Foundation
American Century Investments
Anonymous
Arbella Insurance Group
Ascensus College Savings
AstraZeneca

Bain Capital Children's Charity
Bob Ballard
Baltic Trail Engineering
Bank of America Charitable Foundation
Barclays - Boston
Mitch and Stacy Bernstein
Sarah Binder and Punit Mehta
Biogen Idec Foundation
BJ's Charitable Foundation
James Blackington
Blue Cross Blue Shield of Massachusetts
Blue Stone Energy
BNP Paribas
Boston Benefit Partners, LLC
Boston Children's Hospital
Boston Financial Data Services
Bob Boudreau
Bridgewater State University
Citizens Bank
The Charles and Margaret Clark Family
Charitable Foundation
ClearBridge Investments
Dan Cohen
Kevin and Jane Connolly
Costco
Brad Couri
Mark Cox
Credit Suisse
Mary W. B. Curtis Trust
Dana Farber Cancer Institute
Denise DeAmore
Delta Dental of Massachusetts
Deutsche Bank Foundation
Double S Management
Eastern Bank Charitable Foundation
Eaton Vance
EMC Corporation
Ernst & Young
Eversource Energy
Scott and Martha Farrell
E. Marla Felcher, Ph.D, and Max H.
Bazerman, Ph.D
Fidelity Investments
Scott FitzGerald
The Fletcher Foundation
The Francis A. and Jacquelyn H.
Harrington Foundation
Greenhill & Co., LLC
Guy Carpenter
Harvard Pilgrim Health Care
Health Market Science
Heidrick & Struggles
Hill Holliday
Louisa Holland and Stephen Rinehart
The Howell Family Charitable Foundation
Hyde and Watson Foundation
IBM/Lotus
J.P. Morgan
John Hancock
Greg and Ginger Johnson
Derrick and Tina Johnson

Esther B. Kahn Charitable Foundation
Mr. and Mrs. Michael Keiser Donor
Advised Fund of the Chicago
Community Trust
Keystone Partners
David Landy and Judy Krusell
Legg Mason & Co.
Llewellyn Foundation
Larry Kanter and Shelly London
The MacPhee Family
Marsh & McLennan Community
Connections Foundation
MassMutual Financial Group
Ken and Linda McCullum
McKinsey & Company
Mercer Human Resource Consulting
Merck and Cubist Pharmaceuticals
MFS Investment Management &
Subsidiaries
The Mildred H. McEvoy Foundation
Karen Miles
Mintz, Levin, Cohn, Ferris, Glovsky, and
Popeo, P.C.
Morgan Lewis
Morgan Stanley
Nellie Mae Education Foundation
New England Patriots Charitable
Foundation
William Oplinger
James Parmentier
Paul and Edith Babson Foundation
Peter Pavlina and Hamersley Partners
Pegasystems Inc.
People's United Community Foundation
Pepsi Beverages Company
Abraham Perlman Foundation
The Pine River Capital Management
PwC
Andrew Rafal and Leslie Alkalay
Reebok International Ltd.
Michael and Christy Refojo
Ruthanne Russell and Paul Crowley
Rx Foundation
Salem State University
Sapient Global Markets
Sargento Foods
Michele and Peter Scavongelli
Scherck Charitable Foundation
Howard and Debbie Schiller Foundation
Laura Sen
Sherin and Lodgen LLP
Jonathan Skinner
Sodexo
Paula and Mark Speers
Staples
Stevenson Family Charitable Trust
The Stoddard Charitable Trust
Stop and Shop NY Metro
Sudler & Hennessey
Suffolk Construction
Suffolk University
Jim and Lori Sylvia
Teneo Holdings
David and Emily Terry
TIAA-CREF
John and Liz Tosti
Transamerica Life Insurance Co.

UMass Boston
UMass Foundation
Vertex Pharmaceuticals
Viacom
Louis Vigden
WinterWyman
Jessica Zoob and Robert Donahue

\$1,000 - \$4,999

Acosta
Siisi Adu-Gyamfi
AEW Capital Management
AllianceBernstein
Anna Maria College
Anonymous
Karen Ansara
Matthew and Judi Appelstein
Arnold's Meat Food Products, Inc.
Rajeev and Rachna Balakrishna
Timothy Bancroft
Bank of America - Worcester
Timothy and Michele Barakett Foundation
Bay State Savings Bank
Chuck Bean, III
Craig Beasley
John and Mary Ann Begley
Berkshire Bank
Chris Bilello
Gerard and Judy Binder
Edwin and Kate Birtwell
Michael Bischof
Peter and Patricia Bishop
David Blum
Jules Borkent
Boston Capital
Bowditch & Dewey, LLP
Amy Brakeman
Dr. Madonna Browne
John Buckley Sr. and Jeanmarie Buckley
Paul Busby**
C & S Wholesale Grocers
Sarah Canty
Elaine Caprio
Tim Carney
Mary Louise Cavanaugh
Chadick Ellig Inc.
Charlesbank Capital Partners, LLC
Suzanne and Dean Christensen
Mitch and Cynthia Coddington
College of the Holy Cross
Commerce Bank
Jim and Barbara Conen
Claudia Holland and Richard Crane
CVS Health
Fred Harris Daniels Foundation
LeRoy Decker
Alexandra J. Digregorio
Sheldon Dosik
Joseph and Brittany Dursi
Barrie Ringelheim and Steve Durso
E&E Global
Edens Limited Partnership
Paul Edgerley

EF Education First
John and Andra Ehrenkranz
Deborah and Vernon Ellinger
Enterprise Holdings
Eurest Dining Services
Michael Ewald
David and Willa Fawer
Feitler Family Fund
Fermat Capital Management LLC
John Fitzgerald
Forest City Ratner Companies
Glen Friedman
General Electric Foundation
Manny and Myra Genn
R. Jay and Angela Gerken
Carla Gomes***
Google
Goulston & Storrs
Great Eastern Energy
Allison and Mauro Greco
Emelyn Grize
GZA GeoEnvironmental, Inc.
Bill Hadge
Timothy Hanlon
The Hanover Insurance Group Foundation
Teresa Hassara
Avis Hinkson
Arie and Elaine Hochberg
Allison Horne
John A. Howell
Regina and Tom Hudson
W. Patrick Hughes
Richard and Margaret Hult
Tim and Jennifer Hunt
iRobot
Janitronics Building Services
Johnson O'Hare Company
Gerald Jordan
Joseph P. Day Realty Corp.
Denise Kaigler**
Lori Katz*
Meg McGroery Kelleher
KGI Properties
Leslee Kiley
Sandra Kim
KimCo Realty Group
KNF&T
Korn Ferry
Debby Koste and Kurt Rockstroh
Judith Kramer and Shari Brink
Aaron and Hannah Kranich
Allen and Elizabeth Kumm
Judith Anne Donahue and Bruce Lafranchi
Mark and Emily LaGratta*
Roger J. and Constance LaGratta
Sarah Landy
William and Kathleen LaPoint
Susan and David Lazarus
Leader & Berkon, LLP
Arthur and Susan Leeds
David Leinhardt
Matthew Leonard
Paul Leyden
Kathy Lique
Loomis Sayles & Company
LSNE
Mike MacNaught and Pam Miles

Jennifer and Scott Madden
 Timothy Mahoney
 Thomas and Tammy Mandia
 John Mannix
 Peter and Valorie Markarian
 Kay Marquet
 Massachusetts Republican Party
 Drs. Owen Mathieu and Eileen Haley
 Mathieu
 John and Lisa McGinn
 Mark McGowan
 Tom McKenna
 McLaughlin & Stern, LLP
 Jack and Hilary McNeill
 The Mentor Network Charitable
 Foundation, Inc.
 Carl Mills
 Mintz, Levin, Cohn, Ferris, Glovsky, and
 Popeo, P.C.
 Mollenhauer Family Fund
 Viola and Richard Morse
 Mulligan Lamy Enterprises Corporation
 Allyson Murphy**
 Timothy Murray**
 Carol and Paul Mustone
 Jeff and Andrea Nadolney
 National Life of Vermont
 Keith Neal
 Neighborhood Health Plan
 New Balance
 The New York Community Trust
 The New York Football Giants, Inc.
 New York Life Insurance Company
 Newmark Grubb Knight Frank
 Nichols College
 Laki Nomicos
 Charlie and Liz O'Connor
 John O'Donnell
 Ron Palmon
 Partners Healthcare
 Robert Perez
 Dawn Perry**
 PianoPiano LLC
 Robert Pierce
 James and Karla Pingeton
 Pioneer Investments
 Robert Pittman and Vivian Genn
 William J. Poorvu
 Larry and Philippa Portnoy
 Progress
 PTC
 Alison A. Quirk
 The Esther Ragosin Charitable Foundation
 Scott Ragusa
 Susan Ready & PwC
 Red Pine Scholarship
 Robert Reece
 Marcy Reed**
 Reflex Lighting
 Reliant Medical Group
 Peter Rice
 Susan Roberts
 Rockland Trust
 Rob Rogers
 Anne and Ben Romney
 Steve and Elizabeth Rosen
 Stuart Rosenberg

Timothy Rouse
 Saint-Gobain Abrasives
 Salem Five Bank
 Karina Saltman
 David Sams
 Dave Sanford
 Anthony Schiavo
 Jonathan D. Schiller
 Thomas Seitz
 Tom and Sue Ann Sheehan
 William Shelton
 Susan Silverman
 Simon Paston & Sons Agency
 Abha Singhal
 Matt and Christina Sliwa
 Brendan Smith
 Herbert and Ranna Smith
 Linda and Ron Smith
 Kirk and Nancy Smith
 Harry and Amy Smith
 Ron Smith
 Eric Sorensen
 Brian Spaly
 Spectrum Health Systems Inc.
 Speedpro
 Peggy and Dick Spellman
 Eric Spindt
 Sprague Energy
 Linda St. John
 Start Elevator
 Fredericka and Howard Stevenson
 Judah P. Stoller
 Caroline and Frank Strasburger
 Subaru of New England
 Arthur O. Sulzberger, Jr.
 Richard Taggart
 Kirk and Elmira Taylor
 Barbara Thomas
 Dora and Arthur Ullian
 UMass Medical School
 UMass Memorial Health Care
 Unum
 Mike and Karen Volo
 Kevin Walker
 Frederick E. Weber Charities Corporation
 Webster Lock & Company
 John F. Welch Jr., Foundation and Anne
 Welch
 William Weld**
 Wellesley Village Church
 Harold Wilde
 Christopher Williams
 Mark and Laura Wittcoff
 Adam Wolf
 Amy Woodhouse
 Henry and Joan Woodhouse
 Worcester State University
 Wyman Street Advisors
 Justin Zaichkowsky
 Parvin Zawahir
 Michael Zenreich Architects

\$500 - \$999

Ned and Maureen Abelson
 Adecco
 Steve and Krista Alperin
 Anonymous
 Jeff Arnold
 Mohit Assomull
 Toby and Jane Bainbridge
 Todd Bari
 Mark Baribeau
 Michael Barsamian
 Larry and Carol Begley
 Jeff Berman
 Mark Bernfeld
 Patricia Borrell
 Carrie Bourdow
 Richard Boutilier
 John Brouder
 Dennis Burns
 Dennis Cahill
 Caroline Carmichael
 Christine Carmody
 Thomas Carney
 Marshall Carter
 David Casavant
 Michelle Chasin
 Jennifer Choi
 Brian Chu
 Cigna Foundation
 Robert and Sheri Cohen
 Commodore Builders
 Peter and Maxine Cory
 Jacob Cowan
 Kevin Cox
 Wayne and Debbie Craig
 Michael Dambach
 Dellbrook Construction LLC
 Derek DeLorenzo
 Courtney Driscoll
 Charlie Dunn
 Nancy Dunn
 Jylanne Dunne
 Debbie Durso-Bumpus
 Ebay
 Peter Eddy
 James Ellinger
 Scott Ellis
 Gayle Falvey***
 Christal Fenton-Fortes
 Richard Forte
 Paul** and Betty Francisco
 Jake Kemeny and Emily Frieze-Kemeny
 Bethany Gamble
 Lee Glickenhau and Victoria Moskowicz
 Global View Communications
 William Greco
 Nicole Greene**
 Rebecca Griffith
 Daniel Grossman
 Volkan Gulen
 Brian Hall
 Brian Harris
 Jeremy and Jennifer Harrison
 James and Marianne Hayes
 Norman and Charmaine Hepper
 Hilco Real Estate LLC

Roger Horn
Glenn Horner
Eric and Kathy Huang
Thomas Hudson
Richard Hulit Jr. and Siobhan Reilly
Edward M. Hurley-Wales
David Hutchins
Liane Hypolite
Interstate Gas & Supply
Masaaki and Kumiko Ishikura
J. Calnan & Associates Inc.
David L. Jegen and Cynthia L. Greene
Andrew Kalmar
Paul Kanarek
John Katzman
Jack Kennedy
Josh Klevens
Hannah Kranich
Ted Lapres
Peter Lasky
Gail Levine
Shawna and Jeffrey Levine
Edward Lewandowski
Alec Lewis
Jenny Ljungberg
Mary London
Robert Lonegran
Terry Lynch
Bill Malloy
Jane Mancini
Sally McNagny and Robert Green
Michael and Sally McNamara
Michael Meyer and Andy Howarth
Deborah Montgomery
Julie Moran
Michelle Mostello
Patrick and Meredith Mott
Charles Murphy
Anthony Nader
Kevin Nielsen
Michael Noetzel
Kenneth Nordstrom
Siobhan O'Connor
Olivia's Organics
Matt Ottmer and Megan McLean
Michael and Barbara Palladino
Ed Pendergast
Catyn Piver
Jarrod Polseno
Beth Preston
Nihad Rahman
Erik and Ranesh Ramanathan
Gautam Ramdurai
Meredith Reagan
Robert Reardon
Amy Reilly
David Richards
Barbara Robertshaw
Lawrence Rocca
Theresa Rosen
Ronald Ruth
Deborah Scott
Henry Shaw
Alan Silberberg
Bruce Smart
Karl Stewart Taylor Jr. and Sons
Charitable Fund

Wes and Rosemarie Thompson
Juan Torres
Towers Watson
Daniel and Frances Tozzi
Colleen Trinh
ULC
The Vincent Dowling Family
Foundation, Inc.
Vinfen
Marcia Volk
Stanley and Debra Wasilauski
Webster Bank
Mark and Barbara Wetzel
Craig and Lynn Wheeler
Daniel Whitney
Caroline Woodward
Mary Ashton Yarmy
Susan and Louis Zinterhofer

\$200 - \$499

A.D. Makepeace Co.
Pushpa Agarwal
Carolina Alarco
Brennan Albano
Susan Alexander
Jessica Alfredo
Samantha Allison
Larry Andrews
Colin Angle
Leslie Appleby
David Arnold
Ronald Ash
Lenna Bablouzian
Nicole Baker
Charlie Baker Sr.
Joanne Barazzuol
Jonathan Barron
Gioia Barry
Fran Bellefeuille
Susan Berry
Anne-Marie Biser
Maureen A. Bisognano
Peter Bleyleben
Spencer and Lesley Bloch
Ronald and Myrna Bocage
Jeffrey and Celeste Bodenstab
Elaine Boltz
Faith Ann Borrell
Boston Partners in Education
Boston Private Bank & Trust Co.
Jonathan Braun*
Jane Brock-Wilson
Heather Brosseau
Timothy Brown
Robert and Sarah Bua
Jennifer Byers
David Byrne
Chris Caldon
Lisa Campisi
Jesse Caplan
Jeffrey Caron
John T. Caron
Christopher Casgar

Christopher and Jennifer Caulfield
Dennis Charland
James Chopping
Sarah Chopping
Judy Chu
Citizen Schools
City Year
Denella Clark
Christina Collins
Christopher Constant
Gregory Covino
Peter Covo
Angela Crane-Dosik*
Crossroads for Kids
Suzanne Cuccurullo
Sherrie S. Cutler and Robert Donahue
Jean Dalbec
Willemina Daling
Neda Daneshzadeh
Fred Davie
Kevin Davies
Stuart Davies
Joseph C Davis
DCU Center
Dan Desmarias
John Desmond
Lilee Dethchan
Julain Devaney
William Diana
DiPietro Masonry, Inc.
Daniel Doherty
Patrick Donegan
Denise Donnelly
Beverly and Charles Donohue
Amy Duda
Ryan Durkin
Anne Dwane
Alison Eggers
Stephanie Egli-Plaines
Adam Eisenman
Enterprise Bank
Lora Epstein
Nikki Ettore*
Philip B Evans
Sally Fassler
Samantha Fink
Ken Fischl
Lawrence Fish
Colette Ford
Patricia Forts***
Helena Foulkes
Franek & Lopez
Ian Franke
James E. Franklin III
Kate and Todd Fratar
David Frost
Adam Gale and Liz Kinstlinger
Qian Gao
Kevin Gay
Maia Germain
Robert Gittens**
Julee Gianoulis
Global Charitable Fund
Kelly Gold
Ellen Goldman
Judy and Charles Goldman
Robert Goldrich

Patricia Graham
Granite Telecommunications LLC
Jessica Grant
Raymond Green
Anne and Whitney Griffith
Brett Gross
Steven Gunby
Natalie and Boris Gutin
George and Margaret Hagopian
Tory Hayes
Christopher and Jo-Ann Hebert
Elizabeth Hedges
Gregory Hedges
Howard Helfman
Nancy Helt
Arnout Hemel
Judith Hoffman
Evelyn Hogenboom
Robyn Holloway
Kathryn Horgan
Howard Horn
Timothy Hough
Brian Hough
Ami Howes
William and Lauren Huyett
IPG Photonics
Franklin Isacson
Gail Jackson-Blount
Jean-Pierre Jacquet*
Andrew and Cindy Janower
Marty Johnson and Pat Healy
Georgia Johnson
Kristen Johnson
Robert Jones
Julie Jones
David Jones
Bruce Jones
Marc Karetzky
Laurie Keating
Chris Keevil
John Kelley
Morris Kellogg
Jeanne Kelly
Robert Kenyon
Dorota and Ken Keverian
Michael Kocur
Adam Koppel
Amy Kotowski
Jillian Kramer
Robert LaBelle
Brett Lamonda
Leonard LaPorta
Alison Lastowski
Rae Ann Leahy
Thomas Lee
Nicole LeFever
Sandy Leith
Liz Lempres
Eric and Sheryl Lesser
Robert Lewin
Tal Litvin
Dr. Peter Loewinthan
Lazaro Lopez
Wendy and John Lord
Allegra Lowitt
M&R Energy
Steve and Pauline MacLellan

Sandy Madden
James and Marybeth Madigan
Zachary Magdol
Patricia Maguire Meservey
Korin Maille
Richard Malnight
Vickie Manning
MAPFRE Insurance
Donardo Marcellus
Jen Marchio
James Marchio
Sharon Marcil
Amy Markarian
Richard Marshall
Stacy Martin
Dickens Mathieu
Jason McGill
Maureen McGurl
Matt McKenna
Mindy McKenzie-Hebert
Ritta McLaughlin
Kevin and Kristine McLellan
Kevin McMullin
Patricia McNamara
Ilyaas Meeran
Kate Meisel
Channel Mejia
Kevin Meyer
Jason and Kristen Mingelgreen
Chris Mongeluzo
Geoffrey Moodie
David and Ginny Moore
Aimee Morgida
Anthony Mullin
Edward Murphy
David Mussafer
Daryl Nardick
Natixis Global Asset Management
Aivi Nguyen***
Kim Nguyen
Michael and Kathleen Nolan
Northeastern University
Amanda Northrop
Christine Nuccio
Maryellen O'Brien
Travis O'Brien
Gisele OHara
Anna Olsen
Dennis O'Toole
Christopher Owens
Jennifer Paci
Steven Patrick and Billy Hughes
Barbara and Paul Peduto
Philip Petschek
David Phillips
Richard Pierre
Sarah Place
Paul Plasky and Ilene Sussman
Chris Plecs
William Plumb
Michael and Jean Popik
Renee Poutre
Elizabeth Pozen
Theodore Proukou Jr. and Lorraine D.
Proukou
Mark and Liz Rauchwerger
Stephen Repoff

Vance Richardson
Ellen Richstone
Fran Rivkin
Charlotte Rocker
Daniel Rosan
Thomas Rose
Carol Rosofsky
Steve and Marsha Roth
Matt Rowe
S.W.A.T Environmental
Lori Sackler
Paul and Ann Sagan
Robert and Cathie Salipante
Samuel Sandford
Priscilla Santana
Jorge Santi
Mark Savino
Jennifer Scherck
Priscilla Schwarzenbach
Adam Sheriff
Malcolm Sherman
Young Shin
Karen Shulzhenko
Mark and Beth Shuster
Harold Sigall
Eric Silverman
Hugh Simons
Shirin Sioshansi
Neil Sisak
Skoah
Janet Smith
Christian Solberg
Susan Sparks and Carl Solberg
Alan D. & Susan Lewis Solomont Family
Foundation
Dan St. George
Carmel Sterling
Howard Steyn
Patricia and Wes Stimpson
Justin and Rebekah Strasburger
Lynne Sullivan
Ariel Sullivan
Ashley Tanner
George Taylor
Teach for America
Andre Terrell
Aliza Tesar
Rainey Tisdale
Dave Trainor
Tsoi/Kobus & Associates
Miki Tsusaka
Jari Tuomala
Ann Ulett
Jeannie and Alper Uyanik
Philip Van Kirk and Jean Molendyke
Vokes Players Inc.
Sarah Walker
Charles Stow Walker
Ryan Walters
Scott Warner
Susan Warshauer
Christopher Watt
Peter Waxler
Melinda Weir
Bruce Westgate
Westminster Lions Club
Martha Weston

Jackson W. White
Heather Wilhelm
Kevin Wood*
Mel Wood
Wendy Woods
Worcester Public Schools
Angela Wu
Ashton Yarmy
Jackie Yeane
Amy Zarrin
Lisa Zhu*
Rachel Zoob-Hill

In Kind

21st Amendment
AAA Northeast
Abas Leather Accessories
Aces Bridge Club and Cavendish Bridge Club
Victoria Amador
Austin Liquors
Babette's Restaurant
Back Bay Yoga
Baker's Best
Beacon Hill Wine and Spirits
Beechwood Hotel
Bergamot Restaurant
BJ's Wholesale Club
Bloomingdale's
Bose Corporatiob
The Boston Athenaeum
Boston Celtics Shamrock Foundation
Boston Consulting Group
Boston Duck Tours
Brooklyn Ice Cream Factory
Boston Bruins Foundation
Bowditch & Dewey LLP
John Buckley
Bully Boy
Kristina and Jeffrey Bunce
Nate Burke
Cabot Cheese
The Cafeteria
Caribiner's Climbing
Central Rock Gym
Ceres Bistro & The Beechwood Hotel
The Charles Hotel
City Bar
Kevin and Jane Connolly
Coolidge Corner Theatre
Covidien
Craigie on Main Street
The Crosby Hotel
Darryl's Corner Bar & Kitchen
Davio's
Art DeBlois
Mark DeBlois
Devin Toth at Salon SCK
Michael Douvadjian
Eastern Standard
Elizabeth Grady Salon

Elaine Evans
Thomas Fallon
Christal Fenton-Fortes
Fireplace Restaurant
Scott Forbes and Gina Ventre
Gather and Brew
Godiva
Gooney&Co
Grafton Group
Gran Electrica
GrandTen Distilling
Nicole Greene
The Hanover Theatre
Harpoon Brewery
Hawthorne Bar and Restaurant
Henrietta's Table
Hill Holliday
Hilton Garden Inn
Katherine Huang
Hubway Bikes
Hungry Mother Restaurant
The Huntington Theatre Company
Chef Andy Husbands & Tremont 647
Hy-Line Cruises
insignia Athletics
Institute of Culinary Education
iRobot Corporation
Isabella Stewart Gardner Museum
Island Creek Oyster Bar
Island Queen Ferry
J.P. Licks
Jean-Pierre Jacquet*
Jillian's / Lucky Strike Boston
Jillian's of Worcester
Kayem Foods
Kelley Green Golf Course & Tides Restaurant
Kiel James Patrick
The Kirkland Tap & Trotter
Kramer Portraits
Kripalu Center for Yoga and Health
Lake Compounce Water Park
Squam Lakes Natural Science Center
Larz Anderson Auto Museum
LaserCraze
The Lewis Family Foundation
Life & Style
Loon Mountain Resort
Lyric Stage Company
M.J O'Connor's
The MacPhee Family
Magic 106.7
The Maidstone
Mandarin Oriental, Boston
Manna Massage
Peter and Valorie Markarian
Martignetti Companies
MASS MoCA
Drs. Owen Mathieu & Eileen Haley Mathieu
Mercer
Mindy Bacharach Yoga
Mondrian LA
Viola and Richard Morse
The Foundation To Be Named Later
NBCUniversal
New Balance

New England Aquarium
Niche Hospitality Group
The Nonantum Resort
Nuovo Restaurant
o ya
Ostra Restaurant
Panera Bread
Pat's Peak
Paul and Barbara Peduto
PianoPiano LLC
Puma
Chef David Punch & Sycamore Newton
Red Lion Inn
Red Sox Foundation
Reebok
Susan Roberts
Don Rodman
RPZL Salon
Salem Country Club
David Sanford
Randy Scherck
Seekonk Speedway
Robert Shepler
Silpada Designs
Skoah Spa
Starwood Hotels
State Park
State Park
State Street Corporation
Steamship Authority
Steel & Rye
Story Land
Sudler & Hennessey
Target
Tavistock Restaurants
Temple St. Clair
Terry Ventre Showroom
The Crosby Hotel
Wes and Rosemarie Thompson
Toscano
Townsmen Boston
Treat Cupcake Bar
Tuscan Resort
Tweeds Pub
The Urban Grape
The View
Vineyard Vines
Connie Walkingshaw**
Walmart Stores Inc.
Allison Walsh
Mike Wasserman
WBZ NewsRadio
West Bridge
Vince Wilfork Foundation
WinterWyman
Karen Wong
XV Beacon
Frank Zona & Zona Salons



Statements of Financial Position*	2015	2014
Cash and cash equivalents	2,884,939	3,281,852
Pledges receivable	3,772,440	1,905,978
Prepaid expenses & other assets	71,393	100,113
Assets	6,728,772	5,287,943
Property & Equipment (less depreciation)	219,918	287,785
Other assets	1,007,272	1,078,533
Total Assets	7,955,962	6,654,261
Current liabilities	361,652	409,487
Deferred rent	167,925	45,438
Net Assets	7,426,385	6,199,336
Total Liabilities and Net Assets	7,955,962	6,654,261

Statements of Activities**	2015	2014
Revenue and Support	8,765,617	6,239,307
Program Services	5,862,698	4,334,621
Administration	676,312	528,691
Fundraising	999,558	819,860
Expenses	7,538,568	5,683,172
Change in net assets	1,227,049	556,135
Net assets, beginning of year	6,199,336	5,643,201
Net Assets, End of Year	7,426,385	6,199,336

Statements of Cash Flows **	2015	2014
Net cash provided by operating activities	(364,288)	717,025
Net cash used in investing activity	(32,626)	(170,952)
Net increase in cash	(396,914)	546,073
Cash & cash equivalents, beginning of year	3,281,853	2,735,779
Cash and Cash Equivalents, End of Year	2,884,939	3,281,853

* June 30, 2015 & 2014

** For the period from July 1, 2014 - June 30, 2015 & July 1, 2013 to June 30, 2014



Bottom Line

Massachusetts Office

Bottom Line
500 Amory Street
Suite 1
Jamaica Plain, MA 02130

Chicago Office

Bottom Line
65 E. Wacker Place
Suite 800
Chicago, IL 60601

New York Office

Bottom Line
44 Court Street
Suite 300
Brooklyn, NY 11201

National Office

Bottom Line
50 Milk Street
16th Floor
Boston, MA 02109